



DESC.: **HIGHLANDER HEV XLE AWD**  
 VIN: **5TDKBRCH0TS716813**  
 YR/MDL: 2026/6965P  
 CLR: MIDNIGHT BLACK METAL/GRAPHITE (0218/10)  
 FINAL ASSEMBLY POINT: PRINCETON, INDIANA, U.S.A.

**STANDARD EQUIPMENT**

UNLESS REPLACED BY OPTIONAL EQUIPMENT

- MECHANICAL & PERFORMANCE**
- 2.5 Liter 4-Cylinder Engine
  - Elect. Controlled Variable Trans. (ECVT)
  - Electronic On-Demand All-Wheel Drive
  - Drive Mode Select
  - 3,500-lb. Towing Capacity
- SAFETY & CONVENIENCE**
- Toyota Safety Sense 2.5+ w/Pre-Collision
  - Star Safety System
  - Blind Spot Monitor
  - w/Rear Cross-Traffic Alert
  - LATCH-Lower Anchor & Tether for Children
  - Connected Services Capable. 4G Network Dependent. See Toyota.com for Details.
- EXTERIOR**
- 18-in. Alloy Wheels
  - LED Headlights, Taillights, Fog Lights
  - Heated Power Outside Mirrors
  - Hands-Free Power Liftgate
  - Power Tilt/Slide Moonroof w/Sunshade
- INTERIOR**
- 8-in. Toyota Audio Multimedia w/6-Speakers, Wireless Apple CarPlay & Android Auto Compatibility
  - SiriusXM w/3-Month Trial
  - 7-in. Color LCD Multi-Info Display
  - Wireless Smartphone Charger
  - Seating for 7; SofTex-Trimmed Seats
  - Heated & Power Front Seats
  - 3rd Row 60/40 Split Fold-Flat Seats
  - Integrated 2nd Row Window Sunshades
  - 3-Zone Auto Climate Control
  - Auto-Dimming Mirror w/Garage Door Opener
  - 14 Cup/Bottle Holders
  - Lighted Vanity Mirrors

For Full Product Details, Please Visit [Toyota.com/HighlanderHybrid](http://Toyota.com/HighlanderHybrid)  
 \*\*\*Full Tank of Gas\*\*\*

BASE MANUFACTURER'S SUGGESTED RETAIL PRICE **\$47,620.00**

FE 50 State Emissions

**SOUTHEAST TOYOTA DISTRIBUTORS, LLC**  
 MANUFACTURER'S SUGGESTED RETAIL PRICE<sup>†</sup> **\$ 47,620.00**  
 DISTRIBUTOR'S OPTIONS

XX184	XP Street Includes: 20" Black Gloss Wheels Performance Tire Upgrade (Replaces 4 Factory Wheels and Tires Listed) Running Boards Black Emblem Overlays XSeries Badging	3,799.00
DH XY900	Tow Hitch TOYOGUARD Platinum Includes: 2 Oil and Filter Changes at any Toyota Dealer Four Tire Rotations Roadside and Rental Car Assistance Exterior Paint Sealant and Interior Protector	1,099.00 699.00
BP100	Rear Bumper Protector Replaces clear paint bumper protector if applicable.	159.00
PR100	Multimedia Screen Protector Custom multi-layered, tempered glass construction featuring scratch and impact protection, anti-glare, anti-smudge and fingerprint resistance while quick and easy to clean.	129.00
CY200	Phone Cable Charge Package Contents: 1-Apple Lightning to USB-A Cable - 3' 1-Apple Lightning to USB-C Cable - 3' 1-USB-C to USB-A Cable - 3' 1-USB-C to USB-C Cable - 3'	79.00

**GOVERNMENT 5-STAR SAFETY RATINGS**

**Overall Vehicle Score** ★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

**Frontal Crash** Driver ★★★★★ Passenger ★★★★★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

**Side Crash** Front seat ★★★★★ Rear seat ★★★★★

Based on the risk of injury in a side impact.

**Rollover** ★★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★) with 5 being the highest.

Source: National Highway Traffic Safety Administration (NHTSA)

[www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

**EPA DOT Fuel Economy and Environment**

Gasoline Vehicle

**Fuel Economy**  
**35 MPG** Standard SUVs range from 12 to 115 MPG. The best vehicle rates 146 MPGe.  
 35 combined city/hwy  
 35 city  
 35 highway  
 2.9 gallons per 100 miles

**You save \$1,500**  
 in fuel costs over 5 years compared to the average new vehicle.

**Annual fuel COST**  
**\$1,400**

**Fuel Economy & Greenhouse Gas Rating** (tailpipe only) **Smog Rating** (tailpipe only)  
 6  
 1 10 Best 1 10 Best

This vehicle emits 254 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuel economy.gov](http://fuel economy.gov).

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 29 MPG and costs \$8,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$3.30 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fuel economy.gov**  
 Calculate personalized estimates and compare vehicles



MANUFACTURER'S SUGGESTED RETAIL PRICE<sup>†</sup> **\$47,620.00**

<sup>†</sup>Manufacturer's suggested retail price excludes delivery processing and handling fees, license and title fees, applicable federal, state and local taxes, and dealer and distributor options and accessories.

36 month/36,000-mile limited warranty on all Southeast Toyota Distributors, LLC options, contact your local Toyota dealership for more information.

**TOTAL DISTRIBUTOR'S OPTIONS** \$ 5,964.00  
**DELIVERY, PROCESSING AND HANDLING FEE** 1,500.00  
**DESTINATION FUEL SURCHARGE** 0.00  
**TOTAL SUGGESTED RETAIL PRICE** **\$ 55,084.00**

DELIVERED BY TRUCK TO: 09231

BEAVER TOYOTA OF ST. AUGUSTINE  
 900 MARKET PLACE DRIVE  
 ST. AUGUSTINE, FL 32084



D310